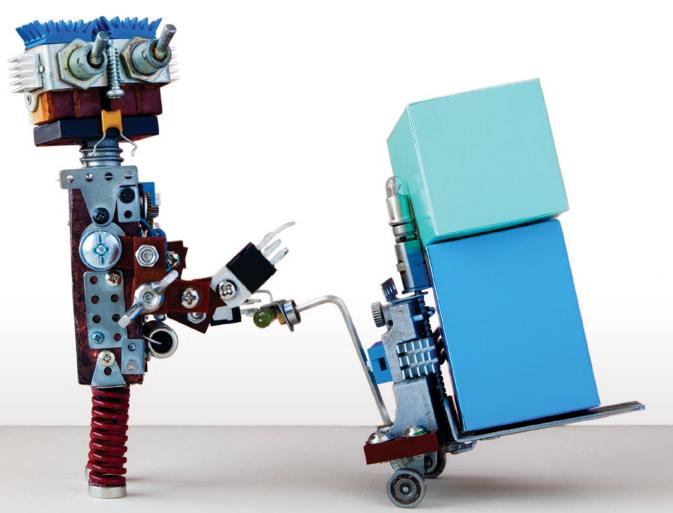


# ractical

## **Supply Chain Innovation**

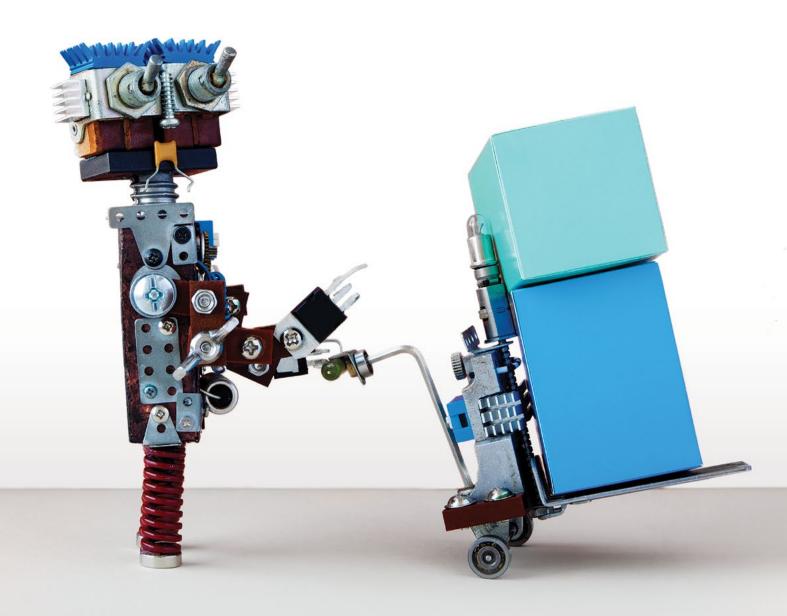
Implementing Blockchain Technology



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# Supply Chain Management Managementing Implementing Blockchain Technology

Blockchain offers substantial benefits in the supply chain context, including secure validation of transactions, automated documentation to support legal and customs compliance, improved quality control, enhanced transparency and efficiency, and reduced costs. However, applications for this technology are evolving and complex. Companies considering whether to implement blockchain for supply chain management must understand both its potential applications and advantages, and the legal and practical issues associated with its use.

he term blockchain refers not to a single entity or network, but rather to a type of technology. There are many existing and potential implementations of blockchain. Some are made available by vendors to be used as a standard platform for accomplishing a defined objective. Others are custom designed and built specifically for a customer's needs. In many cases, blockchains are not interoperable with other blockchains, requiring parties seeking to transact using a blockchain to coordinate on an appropriate implementation.

Blockchains can be useful in supply chain management, the administration of systems that move goods around the world, including by providing a secure way to verify transactions involving multiple parties that typically do not know or have reason to trust each other. However, given the evolving nature and complexity of blockchain, a company considering whether to implement blockchain for supply chain management must understand:

- The basics of blockchain technology, including the attributes of public and private blockchains, and smart contracts that can be run on blockchain platforms.
- The uses and benefits of blockchain in the supply chain context.
- The legal and practical issues associated with the adoption of blockchain.

## **BLOCKCHAIN BASICS**

Counsel must understand basic blockchain technology concepts, including:

- Public blockchains.
- Private blockchains.
- Smart contracts.

## **PUBLIC BLOCKCHAINS**

In a classic implementation of blockchain, copies of a complete ledger (the distributed database), which includes both the current state of a network and its entire history, are distributed among many or all of the computer systems of participants on the network (nodes) and updated simultaneously. Each node that elects to be a "full node" by maintaining a full copy of the blockchain has access to the blockchain's entire database and complete history. No single party controls it. This type of blockchain is commonly called a public, open, or permissionless blockchain.

Participants in a public blockchain are pseudonymous. This means that while unique identifiers are associated with the participants, the actual identities associated with those identifiers are not discernible based on information on the blockchain. Each time a participant submits a transaction (a proposed change to the distributed ledger), the details of that transaction are broadcast to the network and wait in a pool of unconfirmed transactions to be validated by validator nodes on the network (which, for the most well-known implementation of blockchain, the Bitcoin network, are referred to as miners).

Validator nodes must independently check unconfirmed transactions against the blockchain's history to verify legitimacy, using computational methods hard-coded into the network. Once transactions are verified, each validator node groups them into a proposed block. For a block generated by a given validator node to be added to the blockchain (so that all nodes' ledgers are updated to include it), it must be selected by the blockchain network through its consensus mechanism. In the Bitcoin network, this is called proof of work and requires a miner to solve a complex computational challenge before all other miners for its proposed block to be added to the

Once a block is selected through the consensus mechanism and verified by the network, it is added to the blockchain, logically and inextricably linked to the chain of all of the verified blocks that preceded it, and then distributed to all of the nodes on the network. The transactions embodied in the new block are etched across the network as the verified "truth," and the network's "chain" is extended. In this way, all of the full nodes have a complete copy of every valid transaction ever conducted through that network.

Once a new block is added to the chain, it cannot be modified without sufficient consensus of the network due to the cryptographic way each block and its contents are linked to all that came before it (for example, with Bitcoin, most of the nodes on the network). This fundamental feature of blockchain is often called immutability. Unlike centralized databases, a blockchain can be updated with a new transaction submitted by any node on the network (assuming it passes verification by the network), with all nodes' copies of that blockchain being identical.

## PRIVATE BLOCKCHAINS

blockchain.

For many reasons, including the ability of each node in a public blockchain to view all data on the blockchain, companies are unlikely to adopt purely public blockchains, although certain elements of public blockchains will likely still be found in their enterprise applications.

Instead, companies have been looking to private, closed, or permissioned blockchains, which, while retaining the concept of an immutable distributed ledger, are characterized by some different features, including that:

- The right to participate in the network is restricted to preselected participants or institutions authorized to transact on the network.
- Participants are likely identifiable, rather than pseudonymous.
- Outside of the blockchain itself, participants may be parties to written agreements relating to their use of and interactions using the blockchain. This may include commitments covering:
  - · responsibility for maintaining the blockchain;
  - remedies in case of technology failure or error; and
  - governance matters.

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- Different nodes may be allocated different permissions and powers, such as the ability to:
  - decrypt and read only certain types or silos of data, rather than all data;
  - · modify the blockchain or its governance rules;
  - participate as a transaction validator; and
  - submit transactions to the network (or alternatively be limited to read-only access).
- There may be some degree of centralization, with a primary organization or organizations managing, operating, or maintaining the blockchain in some respects.

Public and private blockchains are not mutually exclusive. Hybrid blockchains combining attributes of both can be established.

## **SMART CONTRACTS**

One key feature of blockchains is the smart contract. A smart contract is a software application designed to execute the arrangement agreed on by parties to a transaction on the occurrence of a pre-programmed triggering event. Smart contracts can be run on blockchain platforms that are programmed to support them, and they automatically execute, verify, and enforce the performance of the agreed-on transaction. Through smart contracts, blockchains can help the automatic execution and settlement of business rules without human intervention and with limited counterparty risk.

In the supply chain context, a smart contract can be used, for example, for paperless and secure transactions with unknown parties across borders, and the fully automated and self-enforcing nature of smart contracts make them ideal for escrow and conditional payment arrangements. Using smart contracts can involve the use of oracles (web services or other external sources of information, such as GPS trackers and other Internet of Things (IoT) devices) to trigger contract execution (for example, transferring money, submitting customs filings, or releasing funds on the receipt of goods), which makes them useful in many contexts. Depending on the type of transaction, parties may decide to execute a traditional written agreement, with smart contracts used as an agreed-on mechanism to quickly execute payment and other obligations in the manner dictated by the agreement.



Search The Internet of Things: Key Legal Issues for more on the IoT.

## **BLOCKCHAIN AND THE SUPPLY CHAIN**

There can be many participants in a single supply chain, including:

- Raw material providers, manufacturers, and suppliers.
- Resellers, distributors, wholesalers, and retailers.
- Franchisers.
- Sales representatives, agents, and brokers.
- Shippers, carriers, freight forwarders, warehouses, and other logistics providers.

- Insurers, banks, and trade financers.
- Customs officials and regulators.
- Consignees.
- End users.



Search Supply Chain Overview for more on supply chains and their participants.

Even though all participants are involved in furthering the same goal, getting the product from the original source to the end user, there is often no:

- Visibility from one part of the supply chain into another.
- Coordination of the databases used by each of the supply chain participants.
- Agreements or understandings that connect all of the supply chain participants.
- Communication among the supply chain participants.

Depending on the goods involved, a supply chain can span numerous stages and ports, and require multiple forms and documents. A missing form or a logistical failure can delay delivery and financial settlements for suppliers and can cause smaller entities to endure administrative burdens and difficulties in obtaining trade financing. It can also be difficult and time-consuming to trace the origin and journey of a specific good in a traditional supply chain framework.

Traditional supply chains can therefore be inefficient, complex, data intensive, and costly, and can lead to:

- Burdensome paperwork.
- Imprecise communications.
- Conflicting records.
- Errors, redundancies, delays, fraud, and resulting excessive costs.

Blockchain can offer supply chain participants:

- Access to real-time, immutable, validated information about the status of any specific product in the supply chain flow.
- Transparency into the participants' respective actions.
- The ability to leverage automation, digital records, and internetconnected devices to conduct business more efficiently.

Blockchain solutions in the supply chain context are chiefly aimed at reducing existing "pain points," including by:

- Allowing parties to track and trace goods from their origin to their final destination, and through all points in between, and obtain a secure, validated record of their provenance.
- Lowering costs associated with documentation and bureaucracy.



- Improving quality control through integrated IoT sensors to maintain the "cold chain" for temperature-regulated goods and deter product tampering.
- Digitizing bills of lading and other documents into a single shared, auditable form that is continuously validated through network consensus.
- Automating trade documentation for legal and customs compliance, including items such as:
  - · freight invoices;
  - proofs of delivery;
  - proof of insurance;
  - manifests;
  - letters of credit;
  - · receipts; and
  - tax documents.
- Reducing overcharges that result from error and waste in processing transactions and mistakes in freight invoices.
- Using smart contracts and digital tokens (a digital representation of value issued by a virtual organization that can be digitally traded) to facilitate transaction payments and increase liquidity in trade finance (especially for small and medium-sized companies).

## **LEGAL AND PRACTICAL ISSUES**

Though adoption of blockchain by participants in supply chains has many advantages, there are legal and practical concerns, including:

- Issues related to implementing and administering a private blockchain.
- The need for anti-fraud safeguards to verify aspects of transactions that the blockchain cannot.
- Risk allocation through force majeure provisions.
- Compliance and enforcement issues.
- Considerations related to collaborating with blockchain-based supply chain consortia.

## IMPLEMENTATION AND ADMINISTRATION

Participants in a private blockchain in a supply chain must understand and be satisfied with how the blockchain will be implemented and administered. In many situations, an overarching traditional legal agreement among the various participants will be necessary, covering points such as:

- The rights and obligations of each participant.
- How decisions on implementation are to be made and how much centralized control to maintain.
- Who is responsible for maintaining the blockchain, what types of service level commitments apply to the platform's operation, and what remedies, if any, are available for network downtime.
- How permission to access the blockchain will be determined, who will have the ability to participate in the validation of transactions, and what consensus mechanism will be used to verify transactions.
- What safeguards there will be to prevent a given participant, a group of participants, or malicious third parties from taking unauthorized control of the network (see below Cybersecurity).
- How data confidentiality will be handled on the platform among the participants and how each participant's read access will be limited to the appropriate subsets of data (see below Confidentiality and Data Privacy).
- What data security requirements will be implemented regarding:
  - private keys (a means through which a participant can encrypt and decrypt data);
  - digital wallets (a means of storing blockchain-based digital assets and effectuating transactions); and
  - smart contracts.
- What antitrust issues are associated with forming a closed and permissioned blockchain implementation (which may involve competitors in the same industry) and how they can be overcome. Exploitation of blockchain across an industry may require collaboration among competitors, and participants must avoid violating antitrust laws as they collaborate, including in the creation of closed systems, information





## **BLOCKCHAIN TOOLKIT**

The Blockchain Toolkit available on Practical Law offers a collection of resources on blockchain and blockchain-related topics, including distributed ledger technology, smart contracts, digital assets, cryptocurrency and virtual currency, initial coin offerings, and security token offerings. It features a range of continuously maintained resources, including:

- Application of Distributed Ledger Technology to Financial Services Regulation and Compliance
- Blockchain and Distributed Ledger Laws: State-by-State Adoption
- Blockchain Antitrust Considerations Checklist
- Blockchain Technology and Regulatory Investigations
- Cybersecurity Tech Basics: Blockchain Technology Cyber Risks and Issues: Overview
- Glossary of Blockchain Terms
- Understanding Smart Contract Mechanics
- Virtual Currency Regulation: Overview



sharing, and standardization efforts. (For more information, search Competitor Collaborations in the US on Practical Law.)

- Whether the technology behind the platform is proprietary or open source. If proprietary, who will own the intellectual property and what rights will non-owner participants have regarding it. (See below Software and Patent Considerations; for more information, search Intellectual Property Rights: The Key Issues and Intellectual Property: Overview on Practical Law.)
- Who owns the data and what incentive will there be to share data within the private blockchain.
- Who bears the administrative and technological costs of organizing and managing the platform.
- What exclusivity obligations participants will have to each other (for more information, search US Antitrust Laws: Overview on Practical Law).
- Under what circumstances a participant will be allowed to exit the blockchain and what would happen to the data associated with that participant.
- When the blockchain will go live and whether a critical mass of participants must be reached to launch.
- In what events would the network be shut down.

These issues are complex and should be addressed early in the process, because agreement often becomes more difficult to achieve as the number of participants increases. Given that supply chain blockchain systems may require the use and acceptance by a critical mass of suppliers, manufacturers, buyers, shippers, freight forwarders, logistics providers, ports, and customs officials, coordination issues can be challenging.

Participants should also address how to handle technological hurdles to blockchain implementation. Blockchain platforms must work with legacy systems or current technologies, such as radio frequency identification tags and electronic data interchange systems. This can present potential middleware and integration hurdles.

## Cybersecurity

The cryptography, encryption, and other aspects of the technological architecture of blockchains foster enhanced cybersecurity. In a properly coded blockchain, unless a back door is built in or a single entity controls the percentage of the nodes, or the specific nodes, necessary to dictate changes to it (called a consensus attack), blockchain transactions are likely to be immutable and the software can likely detect and prevent attempts to wrongfully access or modify network data.

Given that blockchain's peer-to-peer nature does not require a centralized database, and the true copy of the database is continuously replicated and reconciled across all of the nodes, it is less susceptible to hackers. This is because a successful hack of a specific node's copy of the database would soon be invalidated and overwritten by the network's consensus mechanism. However, security vulnerabilities in technology ancillary to blockchain (for example, flaws in digital wallets or smart contracts) still can have unintended consequences on the blockchain.

In addition, current cryptography, encryption, and private and public key systems are premised on the assumption that there are limits to the resources and processing power that can be applied to break these systems. Quantum computers may be powerful enough to break the systems currently in use that protect secure online communications and encrypted data. Ultimately, quantum computers may be able to solve complex computations as much as 100 million times faster than classic computers. If the resources of quantum computers are ever generally available or otherwise subject to misuse, cryptography and encryption as they currently exist could be in jeopardy. The National Institute of Standards and Technology has therefore begun the process to standardize so-called post-quantum cryptography, and developers are working on quantum-resistant blockchains.

## **Confidentiality and Data Privacy**

Supply chain participants may be concerned that blockchain provides other blockchain participants with too much visibility into their data, for example, that a competitor participating

in the blockchain may be able to access pricing or other data that provides it with a competitive advantage. The blockchain's permissions architecture should appropriately limit participants' ability to decrypt and read network data.

Blockchain implementations also must take into account the European Union's General Data Protection Regulation (GDPR), particularly given the inherent conflict between the immutability of data on a blockchain and instances in which the GDPR requires that consumer data be erased or removed under the right to erasure (also known as the "right to be forgotten") under Article 17 of the GDPR. If personal data is involved, one potential solution is to store personal data in separate off-chain databases (which are not immutable), with the blockchain merely containing pointers that link users to the off-chain data, though this approach may sacrifice some of the benefits of blockchain. Implementations involving personal data should be carefully constructed to comply with applicable data privacy laws.



Search Overview of EU General Data Protection Regulation and US Privacy and Data Security Law: Overview for more on the GDPR and other data privacy issues.

## **Software and Patent Considerations**

The Bitcoin protocol was released in 2009 as open source code under the permissive MIT license. The code underlying many blockchain platforms is also available under a variety of open source licenses. Some are more restrictive, with copyleft provisions and limitations on enforcing patents (for example, GPLv2, GPLv3, and Apache 2.0), while others are more permissive (for example, MIT and BSD licenses). Companies working on blockchain projects need to understand the implications of the open source nature of the blockchain code and the relevant underlying licenses to fully understand their rights and obligations regarding the code and derivative works based on the code. (For more information, search Open Source Software on Practical Law.)

Furthermore, numerous individuals and entities have sought and are seeking to patent blockchain developments. With many industries looking toward collaborative blockchain uses, patent filings can help maintain control until the technology matures or translate into having an interest in a future initiative. Efforts to own blockchain should focus on:

- Improvements to the technology, because the software of the Bitcoin blockchain, which was released under the MIT open source license, is itself unpatentable.
- Improvements to generally applicable underlying technologies, such as better encryption that can be used as part of a blockchain.
- Application of the technology in innovative ways for specific purposes or fields, such as blockchain optimized to support transactions of a specific type.

The extent to which distributed ledger software is, in fact, an unpatentable abstract concept is not entirely clear. In *Alice Corp. Pty. Ltd. v. CLS Bank International*, the US Supreme Court invalidated multiple patents covering a computer software-implemented electronic escrow service for enabling

financial transactions because
they covered abstract ideas
implemented via a computer and did
not have sufficient additional features
capable of rendering them significantly more
than abstract ideas (134 S. Ct. 2347 (2014)).
Since then, many software patents have been invalidated and
software patent applications have been denied, although the
analysis is fact-specific. Regardless, litigation is likely to ensue,
and companies and startups might see defensive filings or patent
pools as a beneficial strategy in this area. It is not clear how a

## **ANTI-FRAUD SAFEGUARDS**

patent pool would best be structured.

Blockchain technology is not necessarily a cure-all for dishonest participation or fraud, particularly regarding the points at which the external world and the blockchain intersect. For example, whether the appropriate documents are paper or digital and whether the validity of transactions is verified on a shared ledger, fraud can still be perpetrated in the physical world (for example, by filling a shipping container with rocks instead of televisions).

In a supply chain system, unless the blockchain implementation incorporates communications with oracles (external electronic data inputs that can validate that the assets in the supply chain are what they claim to be), there is some risk of fraud. Some external off-chain element of trust, such as an individual who can confirm the nature of the assets being supplied, is necessary.

## **FORCE MAJEURE PROVISIONS**

Force majeure concepts, which are often glossed over in contracts as boilerplate, demand special consideration in the blockchain context. These contractual provisions relieve a party from a contractual duty if a force beyond the party's control prevents performance. For example, under Section 2-615(a) of the Uniform Commercial Code (UCC), which concerns frustration of purpose, "[d]elay in delivery or non-delivery in whole or in part by a seller ... is not a breach of [the seller's] duty under a contract for sale if performance as agreed has been made impracticable by the occurrence of a contingency the non-occurrence of which was a basic assumption on which the contract was made or by compliance in good faith with any applicable foreign or domestic governmental regulation or order whether or not it later proves to be invalid."

In smart contracts, a force majeure provision should be viewed as a key risk allocation mechanism. Parties on a blockchain platform should consider certain issues before negotiating an agreement covering their supply chain interactions on a blockchain, such as:

- How to define an unforeseeable force majeure event in the blockchain and smart contract environment.
- Whether the failure of the technology would be a force majeure event.
- Whether the agreement should contemplate a contingency to revert to a paper-based system if the technology fails.
- Which party should bear responsibility if the technology fails or if a hacker exploits a smart contract vulnerability and makes performance impossible for either party.

- What the procedures are for remedying a hack.
- Whether procedures should be written into the smart contract code to allow, if a force majeure event occurs:
  - the system to suspend performance obligations; or
  - the parties to terminate the transaction. The parties should consider whether this determination requires human intervention and should not be delegated to code.

In smart contract situations, where technology failures may prevent performance by one party or both parties, common law force majeure or impossibility of performance doctrines may apply (see, for example, *Kel Kim Corp. v. Cent. Mkts., Inc.*, 70 N.Y.2d 900, 902 (N.Y. 1987) ("Impossibility excuses a party's performance only when the destruction of the subject matter of the contract or the means of performance makes performance objectively impossible. Moreover, the impossibility must be produced by an unanticipated event that could not have been foreseen or guarded against in the contract.") (citations omitted)).

## **COMPLIANCE AND ENFORCEMENT ISSUES**

Parties contemplating the use of blockchain for supply chain management should consider:

- The enforceability of blockchain-based smart contracts and transactions under state laws on electronic contracting.
- The applicability of the UCC.
- Regulatory compliance issues.
- Challenges in selecting the applicable law and forum for resolving disputes that involve decentralized technology.
- The uncertain impact of blockchain on the litigation process.

## **State Laws on Electronic Contracting**

Questions remain about the enforceability of blockchain-based transactions and related, self-executing smart contracts, including whether existing state contract and business laws would cover these transactions (or whether these laws must be amended to recognize blockchain records). The Uniform Electronic Transactions Act (UETA), which has been enacted

by most states, and the federal Electronic Signatures in Global and National Commerce Act (E-Sign Act) (15 U.S.C. §§ 7001 to 7006) generally provide that records or signatures in electronic form cannot be denied legal effect and enforceability based on the fact they are in electronic form. (For more information, search Signature Requirements for an Enforceable Contract on Practical Law.)

Seeking legal clarity regarding blockchain, some states have begun to enact legislation to address the enforceability issue. For example, in 2017, Arizona passed legislation (A.R.S. § 44-7061) that clarified some of the enforceability issues associated with the use of blockchain and smart contracts under Arizona law, specifically for transactions relating to the sale of goods, leases, and documents of title governed respectively under UCC Articles 2, 2A, and 7.

Subsequently, many other states, including Nevada, Ohio, and Tennessee, also passed blockchain legislation that generally gives legal recognition to blockchain transactions by including blockchain within the definition of electronic records. The need for these state statutes is questionable, because the framework for enforceability likely is already in place under the E-Sign Act and state adoption of the UETA.

## The UCC

An unsettled question is which portions of the UCC will apply in a blockchain world and which ones must be revised to reflect this new digital paradigm. For example, blockchain assets could potentially be treated as general intangibles or investment property under Article 9 of the UCC, but they could potentially also be considered financial assets under Article 8 of the UCC. The answer to the question of which of these Articles will ultimately apply will help determine how parties to a financial transaction could perfect a security interest in virtual currencies or other blockchain assets (a transaction that might include the use of smart contracts).

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## **Regulatory Compliance**

Using an immutable distributed ledger coupled with IoTconnected solutions in the supply chain can improve the traceability of the source and transport of goods and simplify compliance with consumer protection regulations surrounding temperature-sensitive goods. The ability to audit the origin and shipping history of a specific shipment can potentially offer companies faster and more efficient compliance with regulators and customs officials.

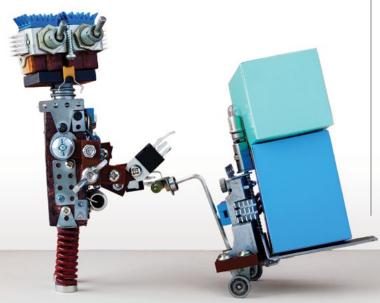
Using blockchain also may potentially create efficiencies for financial institutions in complying with know-your-customer (KYC) and anti-money laundering (AML) regulations. This would allow smaller transactions to receive financing, since some banks are reluctant to expend resources on complying with KYC regulations on low-value trades. It is not yet clear whether a blockchain record will satisfy audit and recordkeeping requirements or whether linking a blockchain address to an identity will be sufficient to comply with applicable regulations. Similarly, it is not certain that blockchain's immutable record and bank-intermediated trade finance transactions will aid compliance with AML regulations.



Search USA PATRIOT Act and Know Your Customer Requirements for Lenders and US Anti-Money Laundering and Trade Sanctions Rules for Financial Institutions for more on KYC and AML obligations.

## Choice of Law and Forum

Choice of law, jurisdiction, and similar issues present challenges in the world of global transactions where records are kept on a decentralized basis on every node in the network, wherever they may be located. Blockchain technology is inherently borderless and decentralized, so significant conflict among federal, state, and local regulations is likely inevitable. Considering this uncertainty, parties participating in a permissioned implementation should, where possible, include jurisdictional and dispute resolution provisions, particularly with respect to operations that may include smart contracts.



## Litigation and Discovery

The impact of blockchain on the litigation process remains to be seen. For example, open questions include:

- Whether there will be a "master" recordkeeper in this process.
- How litigation issues relating to discovery will be addressed.
- How audits, subpoenas, and investigations will be handled.

## **BLOCKCHAIN CONSORTIA CONSIDERATIONS**

When a company decides to test a supply chain blockchain solution, it is necessarily a collaborative affair, because a working platform that delivers business value will require the participation of multiple parties, potentially including government authorities. A variety of industry consortia have formed to:

- Foster experimentation.
- Encourage participation.
- Develop standards and governance structures.

For example, these consortia urge standardization to address the interoperability issues presented by the development of multiple blockchain solutions.

Consortia raise their own set of legal implications, however. The fact that competitors would be working together in these groups introduces many antitrust issues (for more information, search Competitor Collaborations in the US on Practical Law).

Additional legal and practical concerns about the vision and governance of a consortium include:

- Who may join, who may not, and whether it will be a public, private, or hybrid blockchain.
- What is the funding structure.
- Who may participate in standard-setting meetings.
- How will the consortium be controlled, what are each participant's rights and obligations, and whether members are barred from working with other consortia.
- How is confidentiality of data to be handled.
- How are antitrust issues to be addressed, given that competitors within the same industry are collaborating and sharing data about their operations.
- Whether some parties' transactions will be given priority over others, and whether some parties will be excluded.
- How the platform will be built, whether aspects of the platform are proprietary, and who owns the intellectual property.
- What is the technology roadmap and how will goals be achieved from a technical standpoint.
- What are the exit scenarios, both voluntary and involuntary, for members.

The authors would like to thank their colleague Jonathan P. Mollod for his tremendous efforts in co-authoring this article.